

RV-9A Pricing Tables

Aircraft Age/Rating

Under 5 yrs/ 10
6-10 yrs/ 8
11-15 yrs/ 6
16-20 yrs/ 4
Over 20 yrs/ 2

Airframe Age/Rating

Under 200 hrs/ 10
201 – 400 hrs/ 8
401-600 hrs/ 6
601-800 hrs/ 4
Over 800 hrs/ 2

Engine Age/Rating

Under 200 hrs/ 10
201-400 hrs/ 8
401-600 hrs/ 6
601-800 hrs/ 4
Over 800 hrs/ 2

Propeller/Rating

Constant Speed/ 10
Ground Adjustable/ 7
Fixed Pitch/ 4
VFR-1 glass/ 4
Cloth: 6-10 yrs/ 2
Cloth: over 10 yrs/ 0

Avionics/Rating

IFR-2 glass/ 10
IFR-1 glass/ 8
VFR-2 glass/ 6
Cloth: Under 5 yrs/ 4

Interior/Rating

Leather: under 5 yrs/ 10
Leather: 6-10 yrs/ 8
Leather: 11-15 yrs/ 6

Paint/Rating

Excellent/ 10
Good/ 8
Average/ 6
Fair/ 4
Poor/ 2

Flaps&Trim/Rating

Electric, Electric/ 10
Manual, electric/ 8
Manual, Manual/ 6

Logs,Plans, Cond.Inspec/Rating

All Three/ 10
Any two/ 8
Logs only/ 4
None/ 0

Add your number from each column for total Rating. Divide Rating by Sales Price. Move Decimal Point to the right six places to get Sales Score.

Example: Rating total of 49. Sale Price of \$95,000. Sales score: 516

Example: Rating total of 36. Sale price of \$85,000. Sales score: 423

Results: Over 500-write 'em a check

450-500 – Negotiate a little

400-449 – Negotiate a lot

Under 400 – Run, Don't walk

